

Real Estate Frequently Asked Questions (FAQ)

Answers to Common Home Buying & Selling Questions

Whether you're buying your first home or preparing to sell, these are some of the questions I hear most often. Every transaction is unique, so I'm always here to answer questions specific to your situation.

Buying Questions

Do I need to be pre-approved before looking at homes?

Yes. A mortgage pre-approval helps determine your budget, strengthens your offer, and allows you to shop with confidence.

How much money do I need to buy a home?

Your upfront costs vary based on the loan program, but may include a down payment, closing costs, earnest money deposit, and moving expenses. Some buyers may qualify for down payment assistance.

How long does the buying process take?

Most transactions close in about 30–45 days after an offer is accepted, although timelines can vary.

Should I get a home inspection?

Absolutely. A professional inspection helps identify potential issues before you finalize your purchase.

Selling Questions

How is my home's value determined?

Pricing is based on recent comparable sales, current market conditions, location, condition, and buyer demand.

Do I need to make repairs before selling?

Not always. Some improvements can increase value, while others may not provide a strong return. We'll discuss which updates make the most sense for your home.

How long will it take to sell my home?

Every market is different. Pricing, presentation, location, and marketing all influence how quickly a home sells.

Can I buy and sell at the same time?

Yes. With proper planning, financing, and timing, it's possible to coordinate both transactions successfully.

Still Have Questions?

Real estate is one of the biggest financial decisions you'll make. I'm here to guide you through every step and make the process as smooth and stress-free as possible.

Prepared by Allison Marie Bollinger, REALTOR®

DRE #02156643